

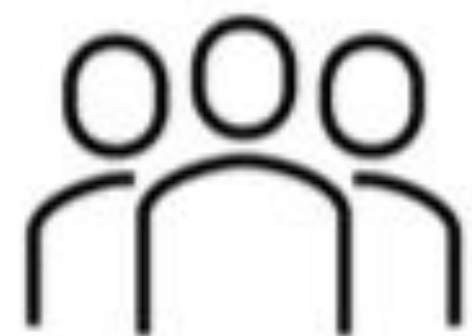


ECCOCAR

Fleet Sharing.
Corporate solutions



Who we are?



Team of scientists,
engineers, business
analysts and
designers



8+ years of expertise
developing digital
solutions in a wide
range of industries




We want to
accelerate the
transition towards
sustainable mobility
through efficiency



We believe that
sustainable mobility
should be a
fundamental concept
in the cities of today



Headquartered in
Madrid, Spain



We offer the most advanced technology for shared mobility in the market, designed hand in hand with rent a cars, car dealers and fleet managers around the globe.

Step by step

Intelligent fleet

Connect you fleet to our platform, and obtain mobility data.

Efficient fleet

Access real time information about your vehicles, such as: condition, location, and driver.

Ecological fleet

Analysing your mobility data, we can offer you the most optimal and ecological solutions for your fleet

- 01.** Fleet management & Analytics
- 02.** Fleet Sharing (App)
- 03.** Car rental for employees personal use (App)
- 04.** Success stories

01. Fleet Management & Analytics.



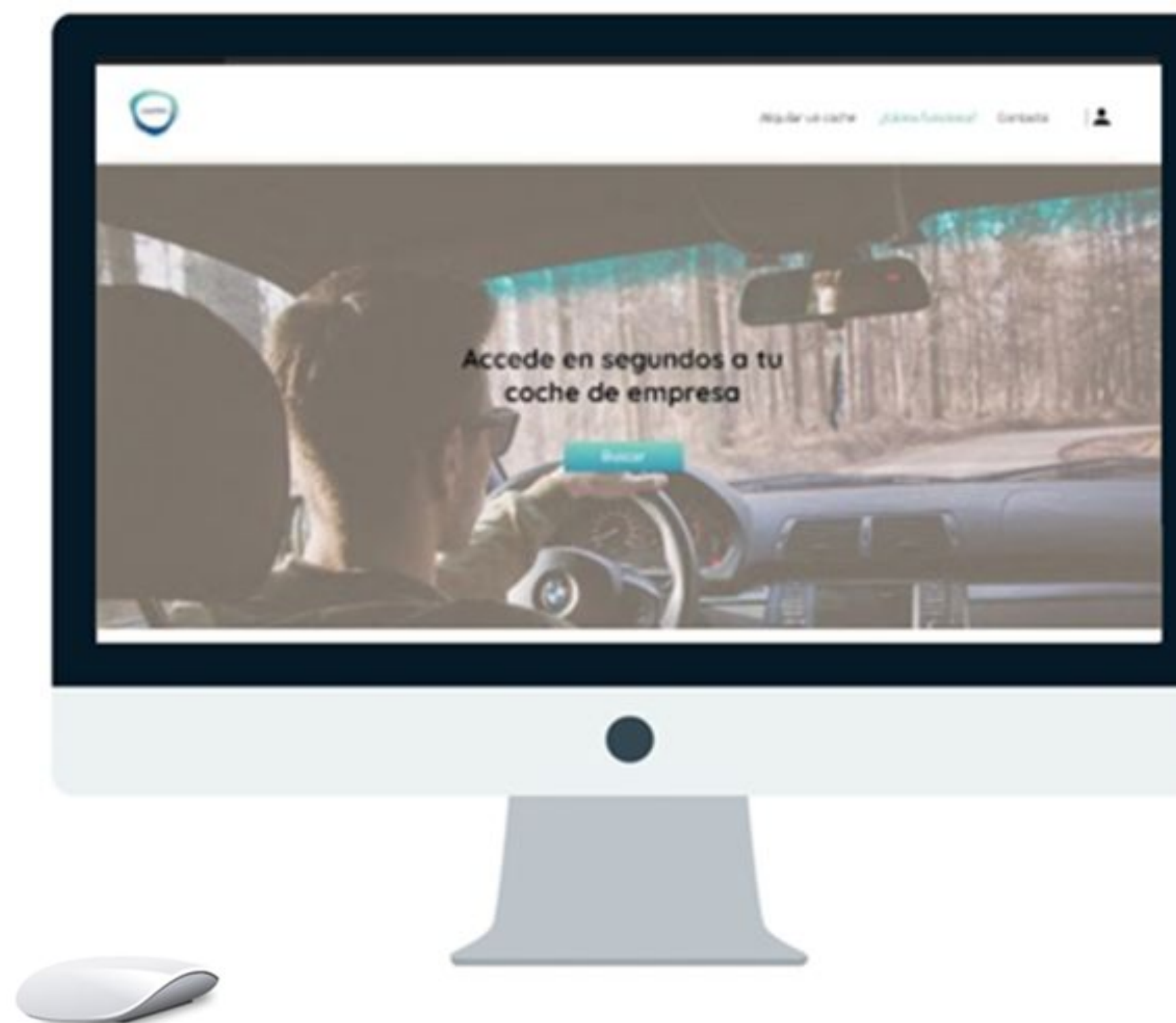


Platform

Fleet Management

Technology

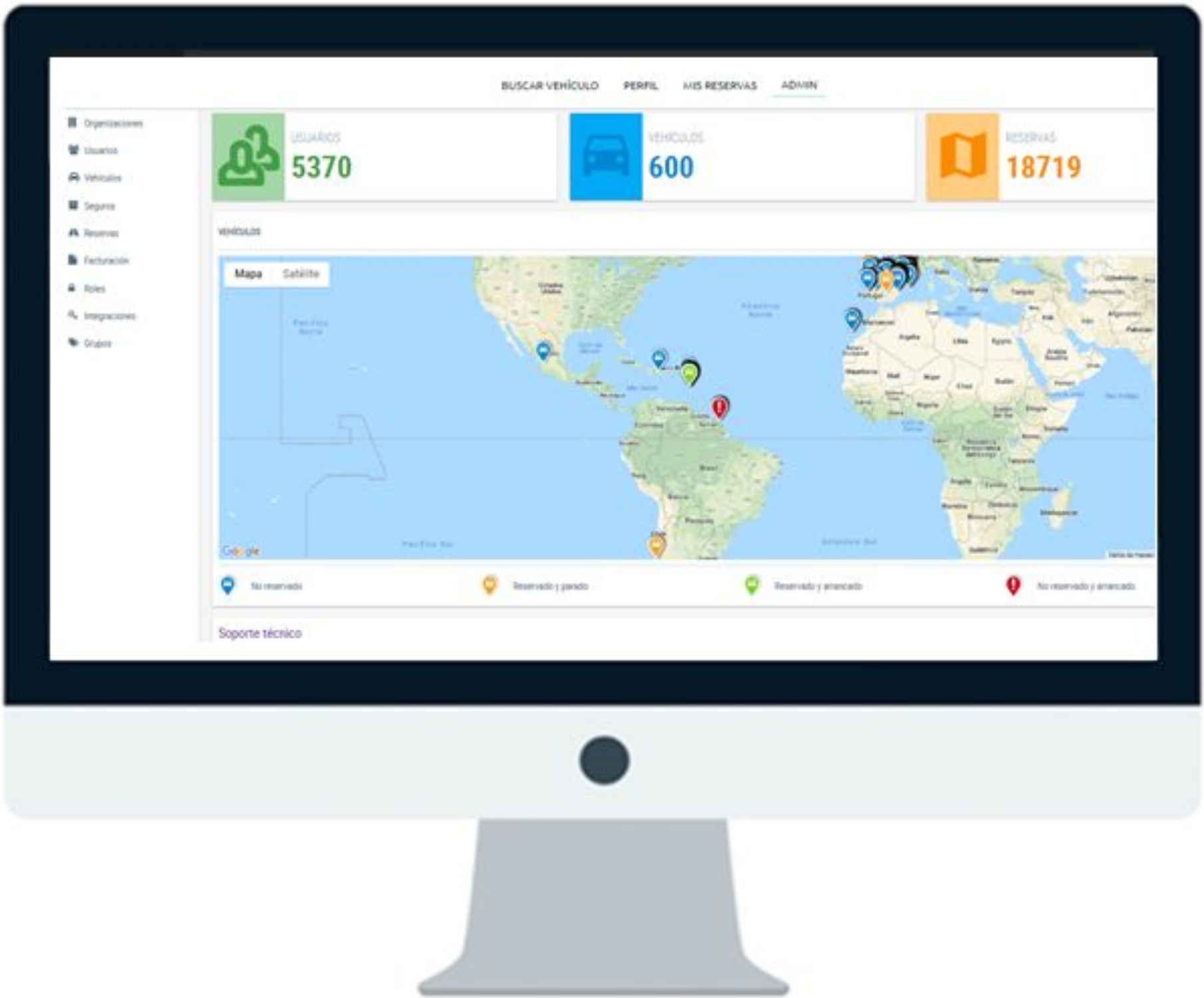
Fleet managers will have access to a BackOffice with a custom administrator panel through which they will be able to manage all reservations, users, location, use and even remote opening and closing of your connected vehicles.



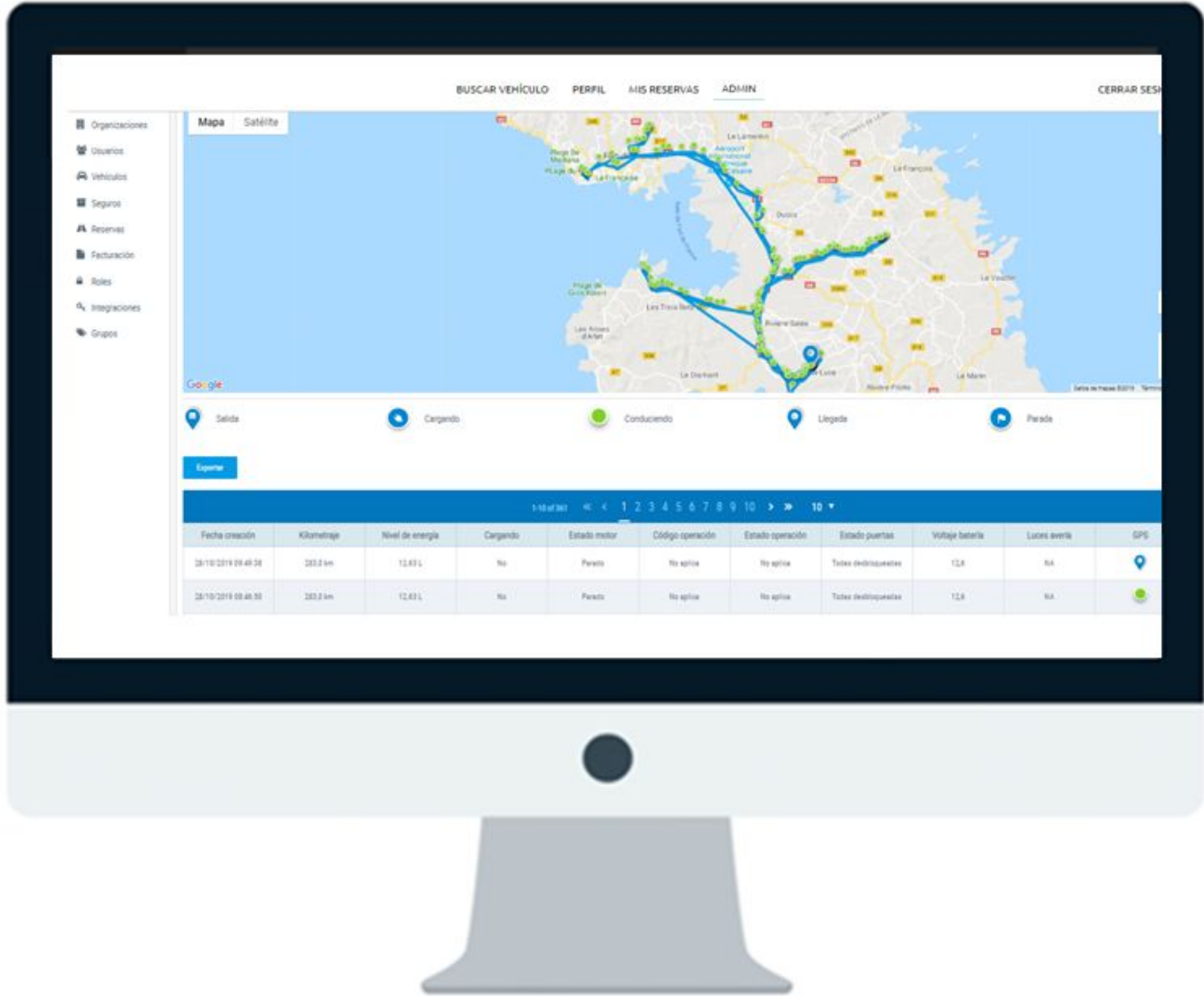


Platform

Fleet Management



Reservations, users, vehicles, etc.



Routes associated with the vehicles

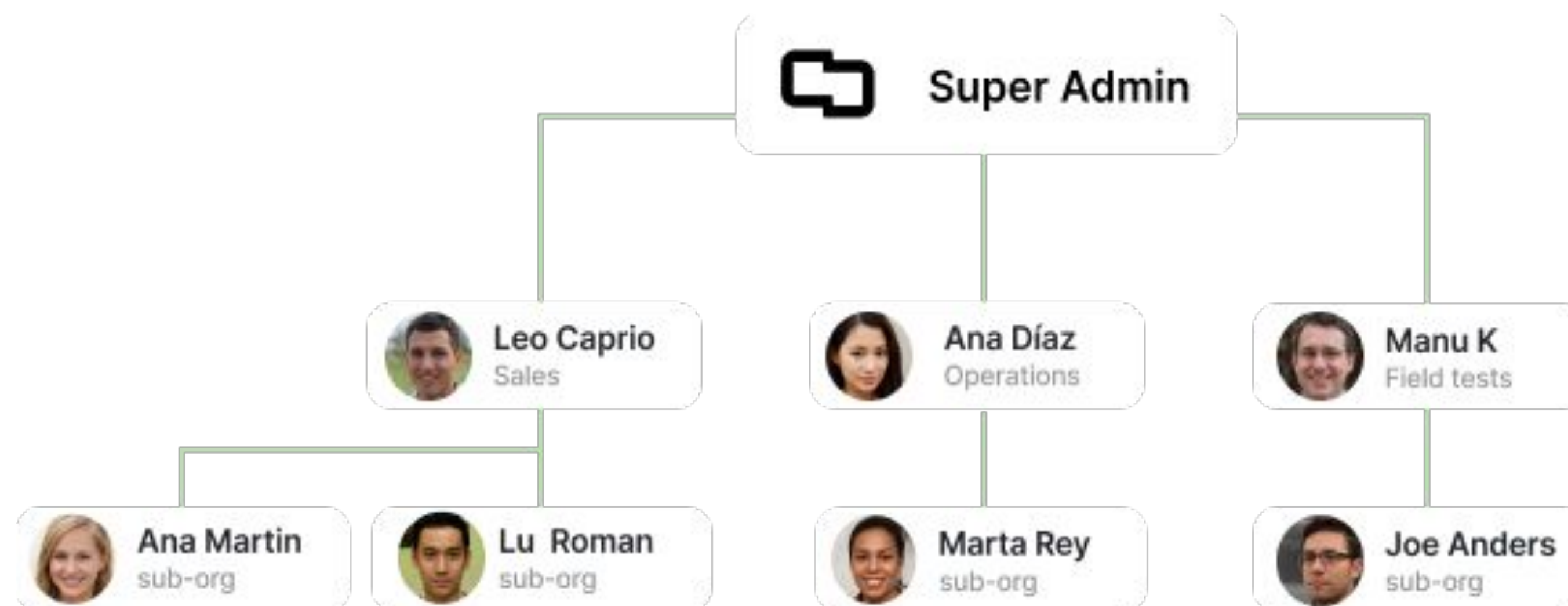


Platform

Fleet Management

The company's fleet manager will be able to centralize or decentralize functions according to their preferences by creating different levels of fleet with its own analytical codes.

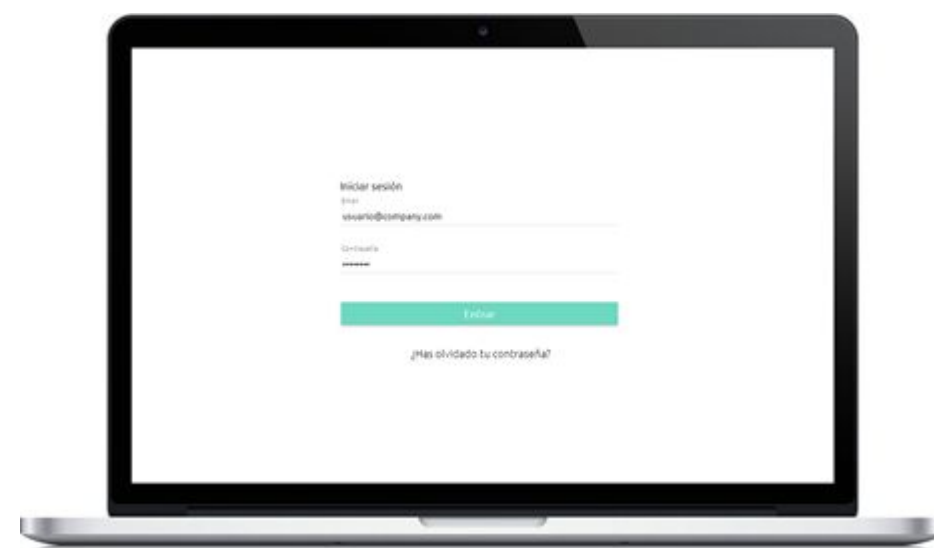
To generate visualisation groups and define which employee has access to which vehicle





Additional functionalities

Fleet Management



Invitations & groups

Invite users in a personal and safe way.

Rules & alerts

Set up events you would like to monitor and establish the way you want to receive the alerts.





HW Devices

Connectivity solution

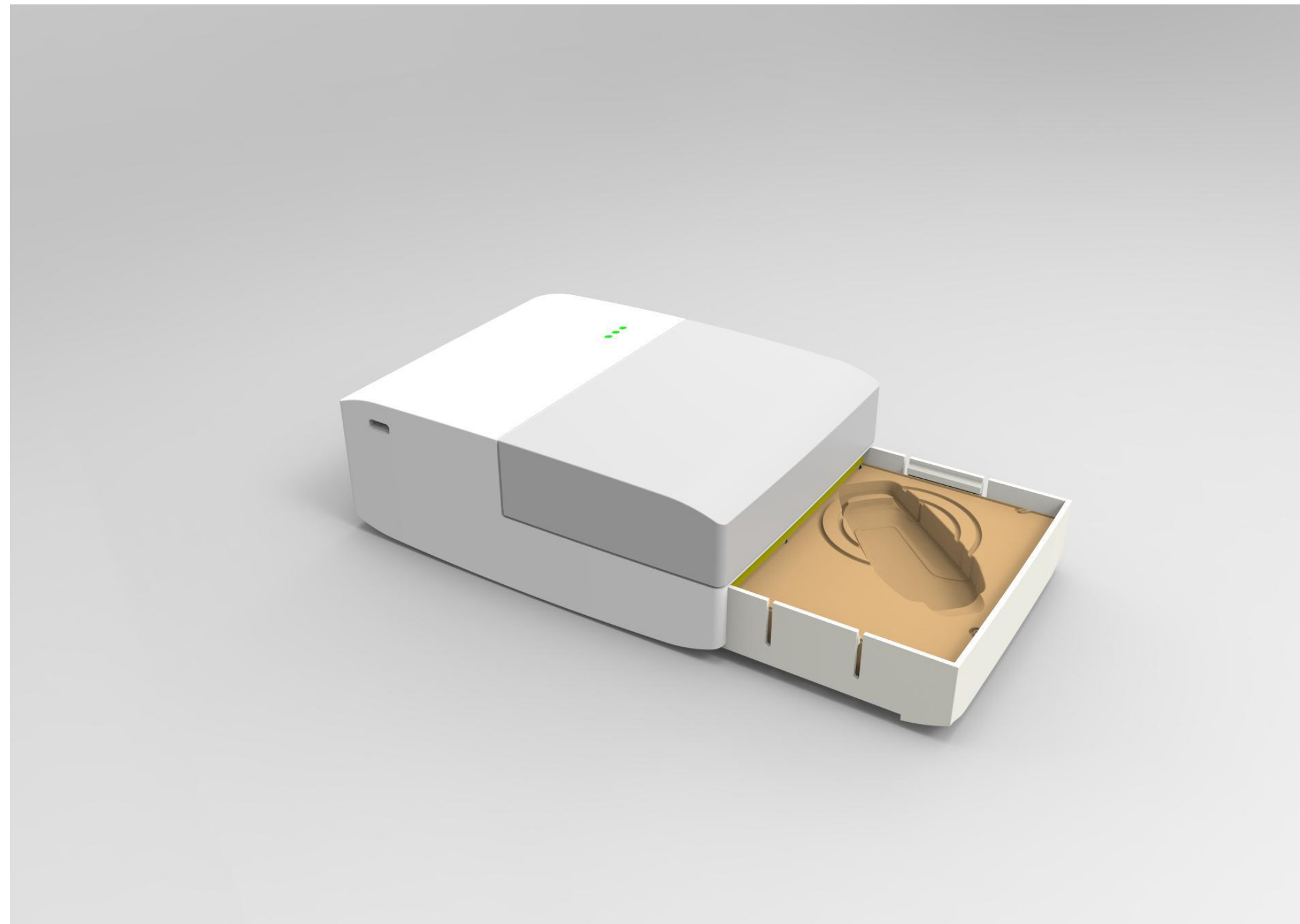
Our systems are **integrated with a wide range of suppliers of Trackers and Devices** that allow the control of opening, closing and starting of the vehicle (in addition to reading relevant data) with a lot of experience in the sector.

Therefore we can offer you **solutions adapted to your needs** and the type of use you want to carry out with your vehicles to offer you the data and functionalities that give you more value.





Eccobox



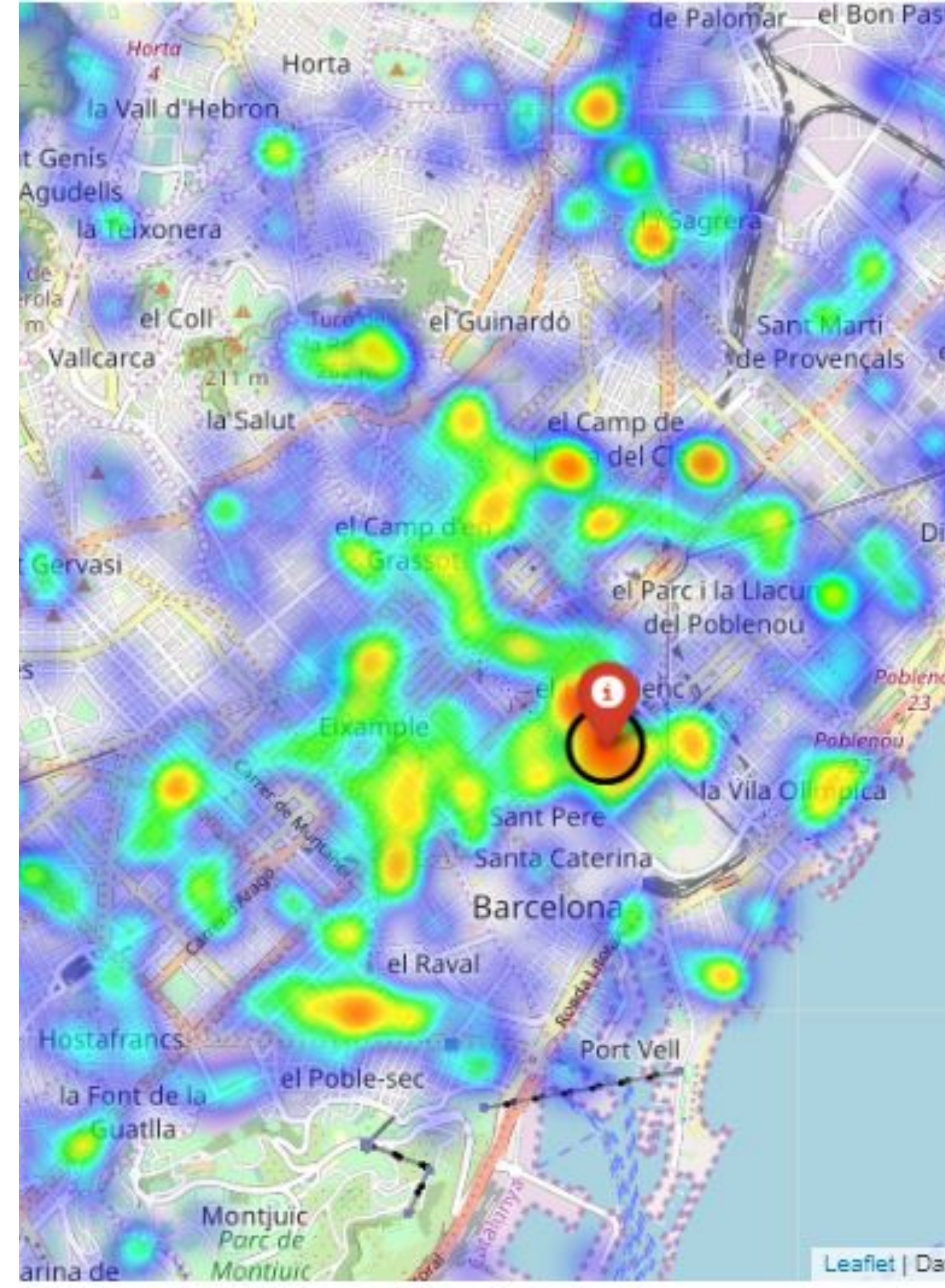
- HW device developed by eccocar
- Compatible with any vehicle
- Installation / uninstallation in 5 min.
- Qualification not required for installation (for example, it can be done during the washing process)
- Battery lasts for the whole season

Analytics

Make sure that you have all the data needed for making the best decisions and achieve operational proficiency leading towards higher yields and profitability.

Heat Map

Understand where your users are when looking at the app, when they start/finish a trip or where they stop during the journey, so you can optimize the position of the fleet for operation proficiency and maximization of profitability.



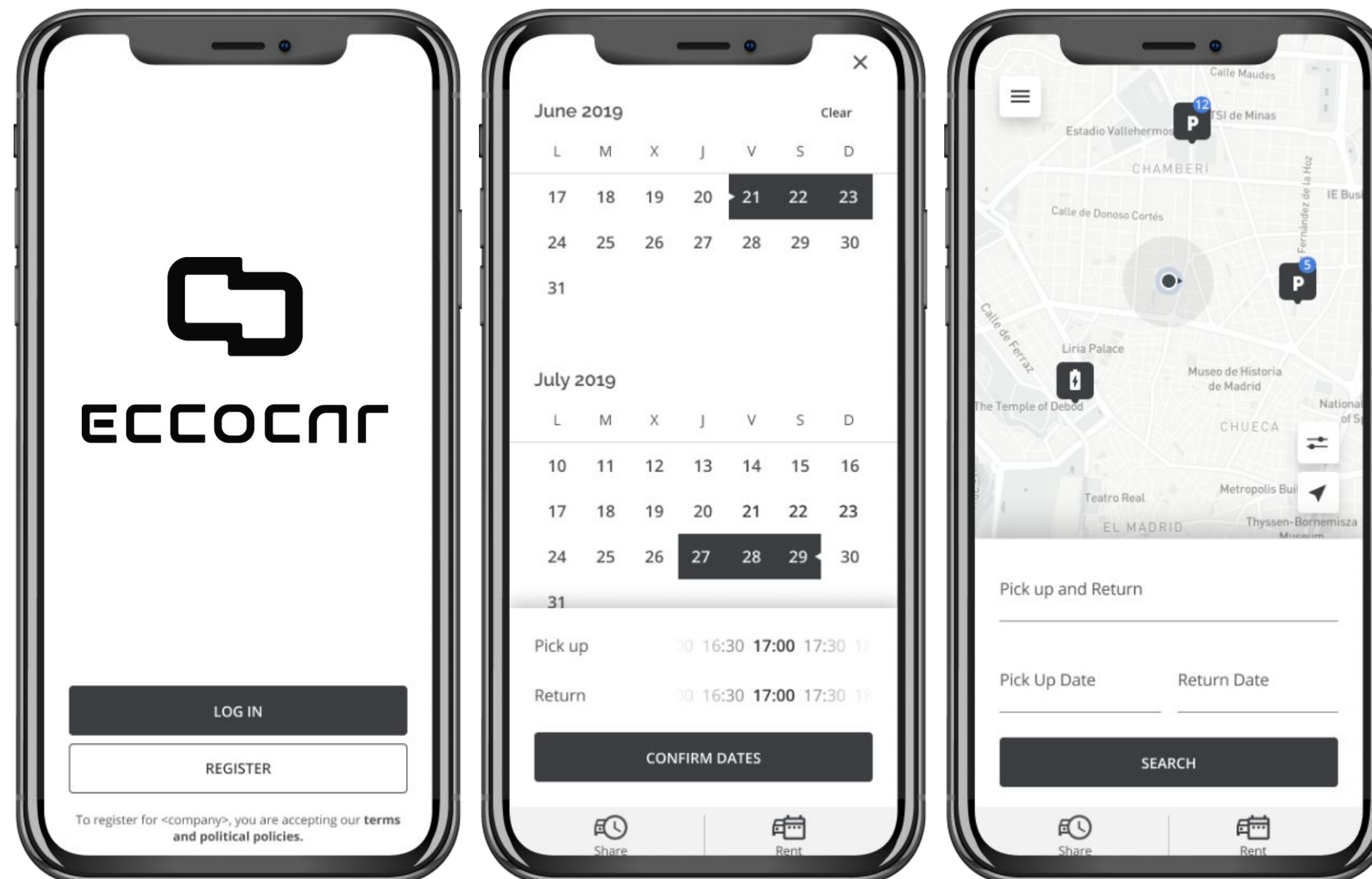
02. Fleet Sharing (App).





Booking App

Optimize your customers carpools



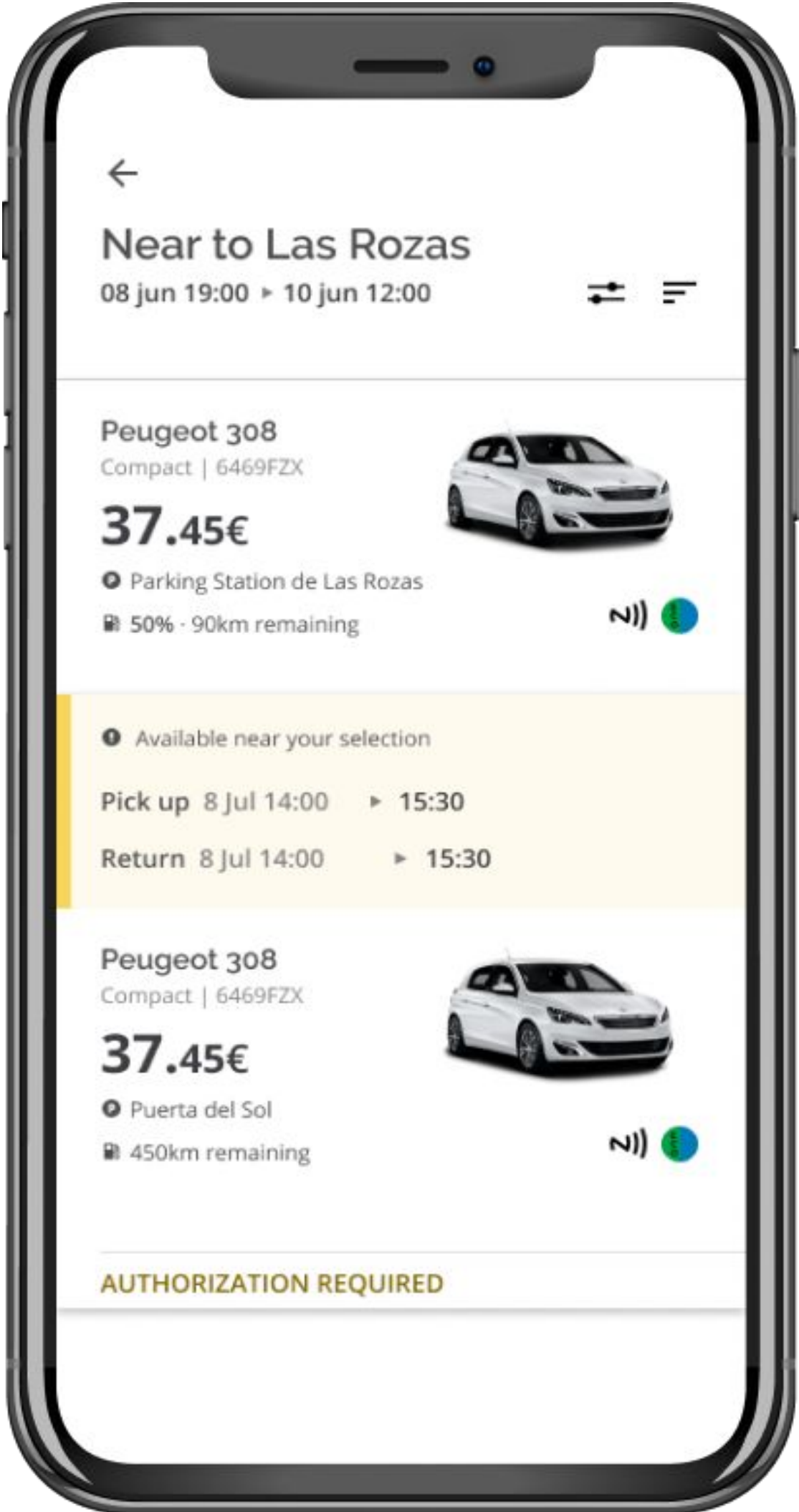
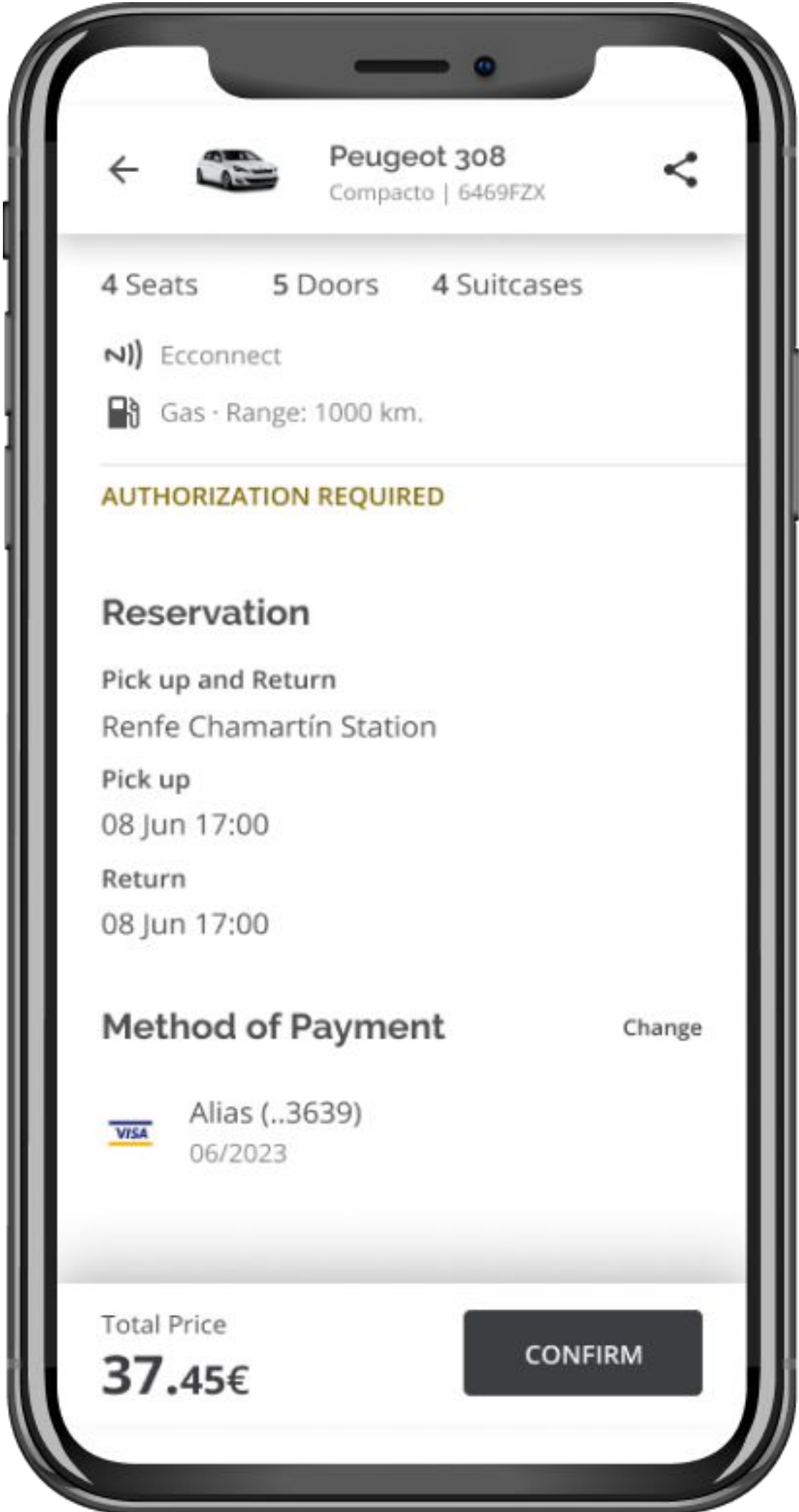
Through this App, employees can access the available fleet and select the dates of their reservation.



Solutions

Bookings

Your employees will be able to see the cars available on the selected dates and make a reservation.

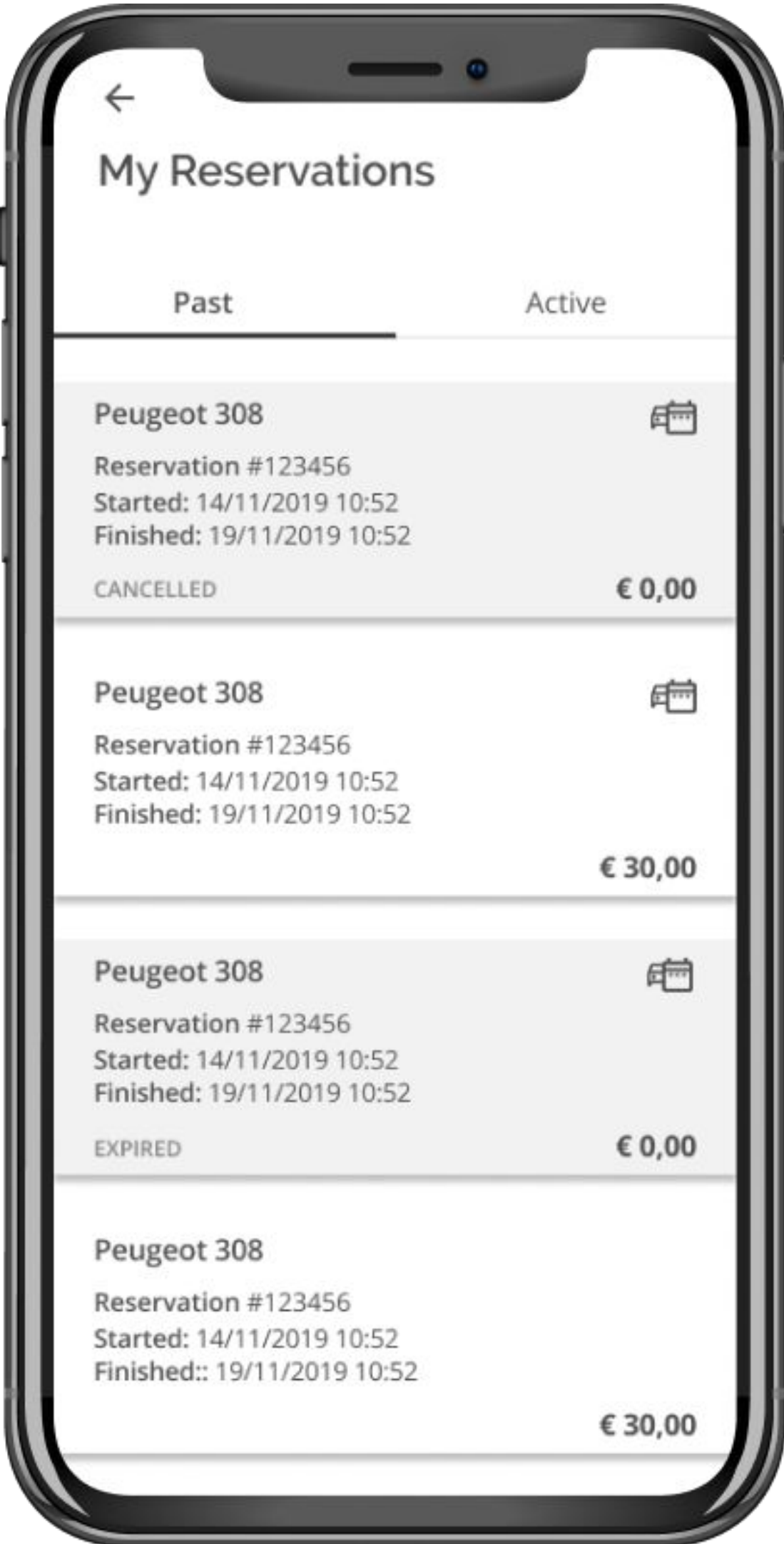
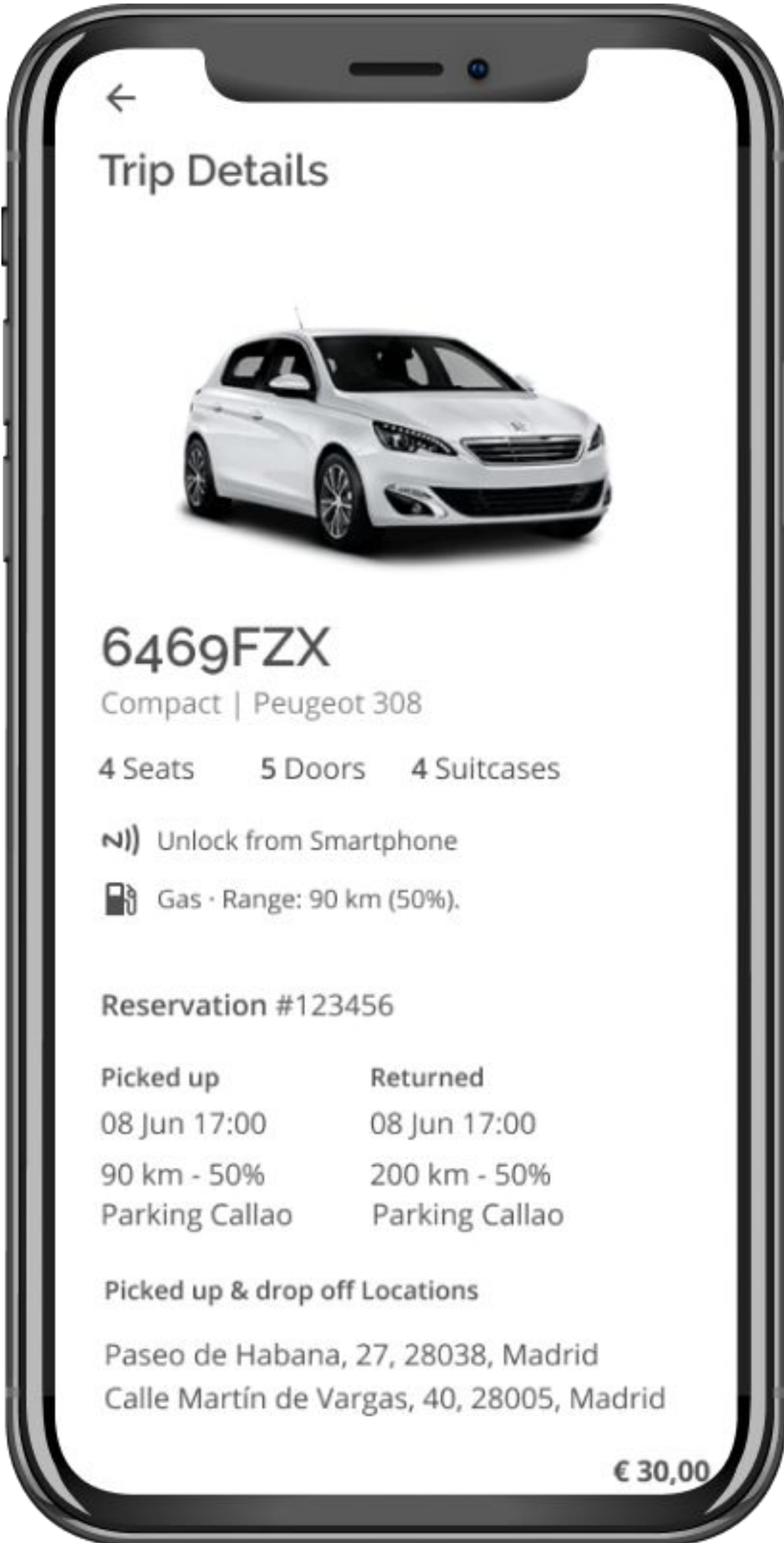




Solutions

Historical bookings

Each employee will be able to access past bookings and see the breakdown of the following: Start and end data, etc.

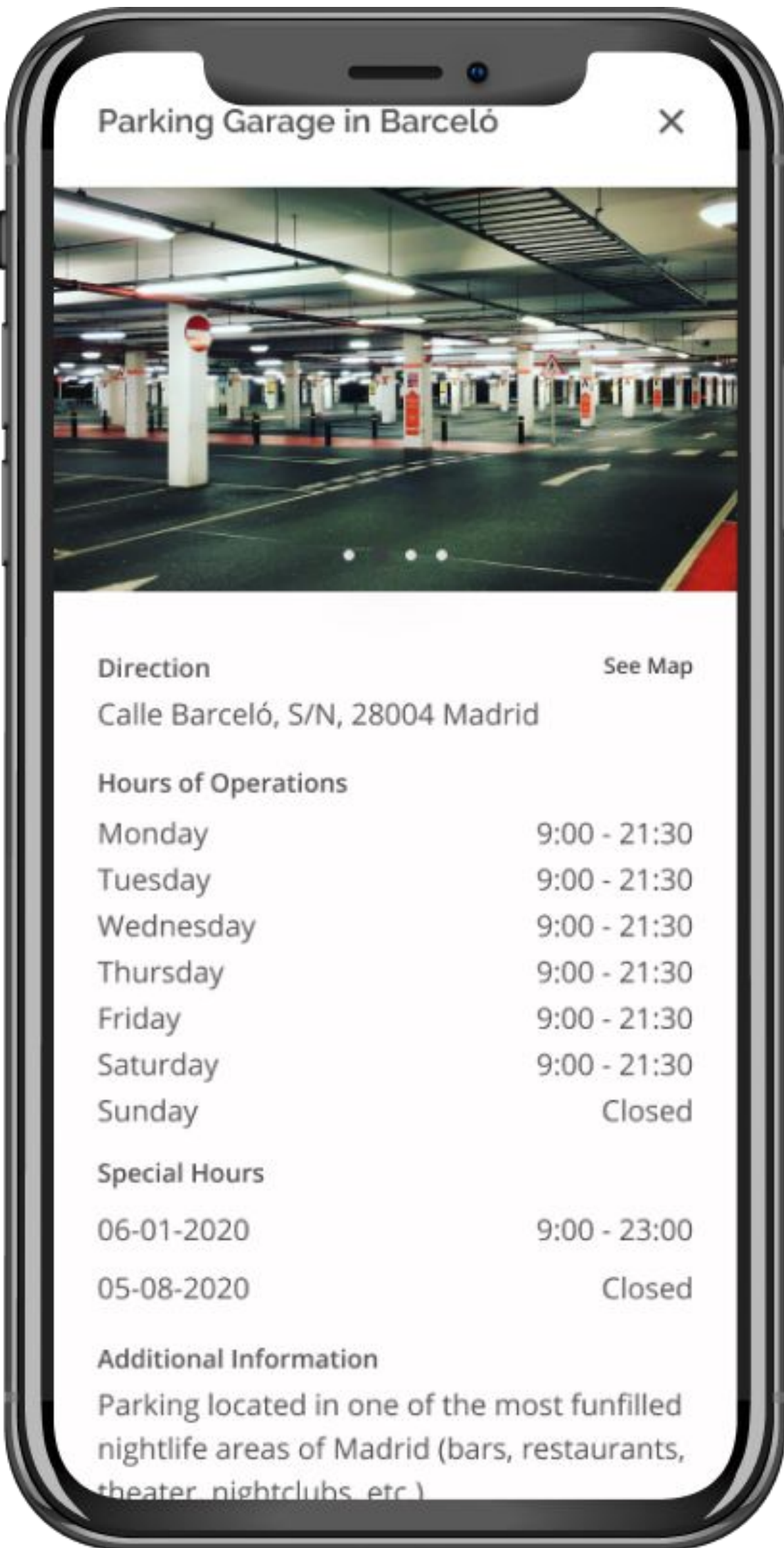
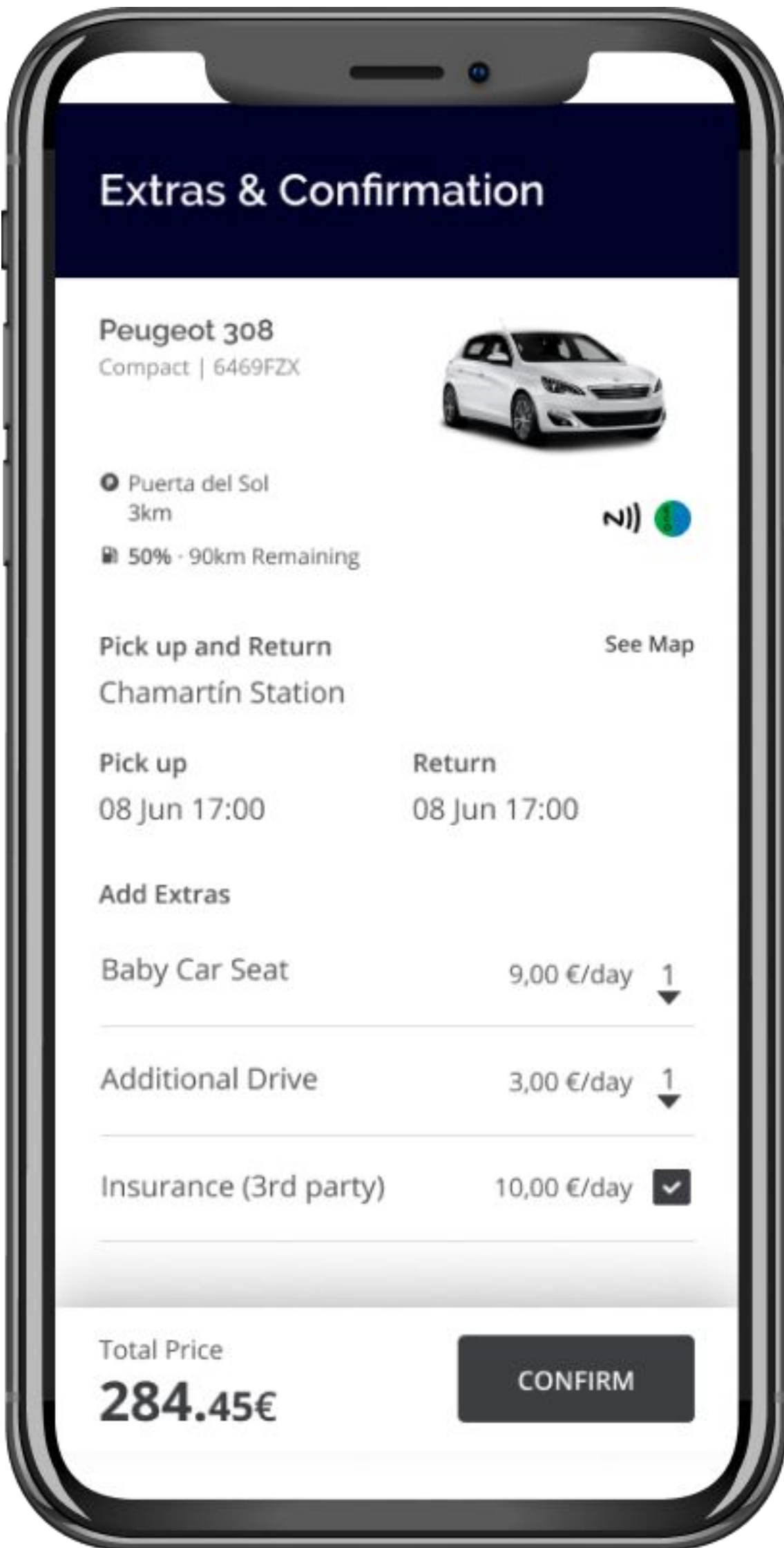




Solutions

Extras, parkings & POIs

The employee will be able to access information of interest such as that related to parkings where each vehicle is located.





Vehicle access

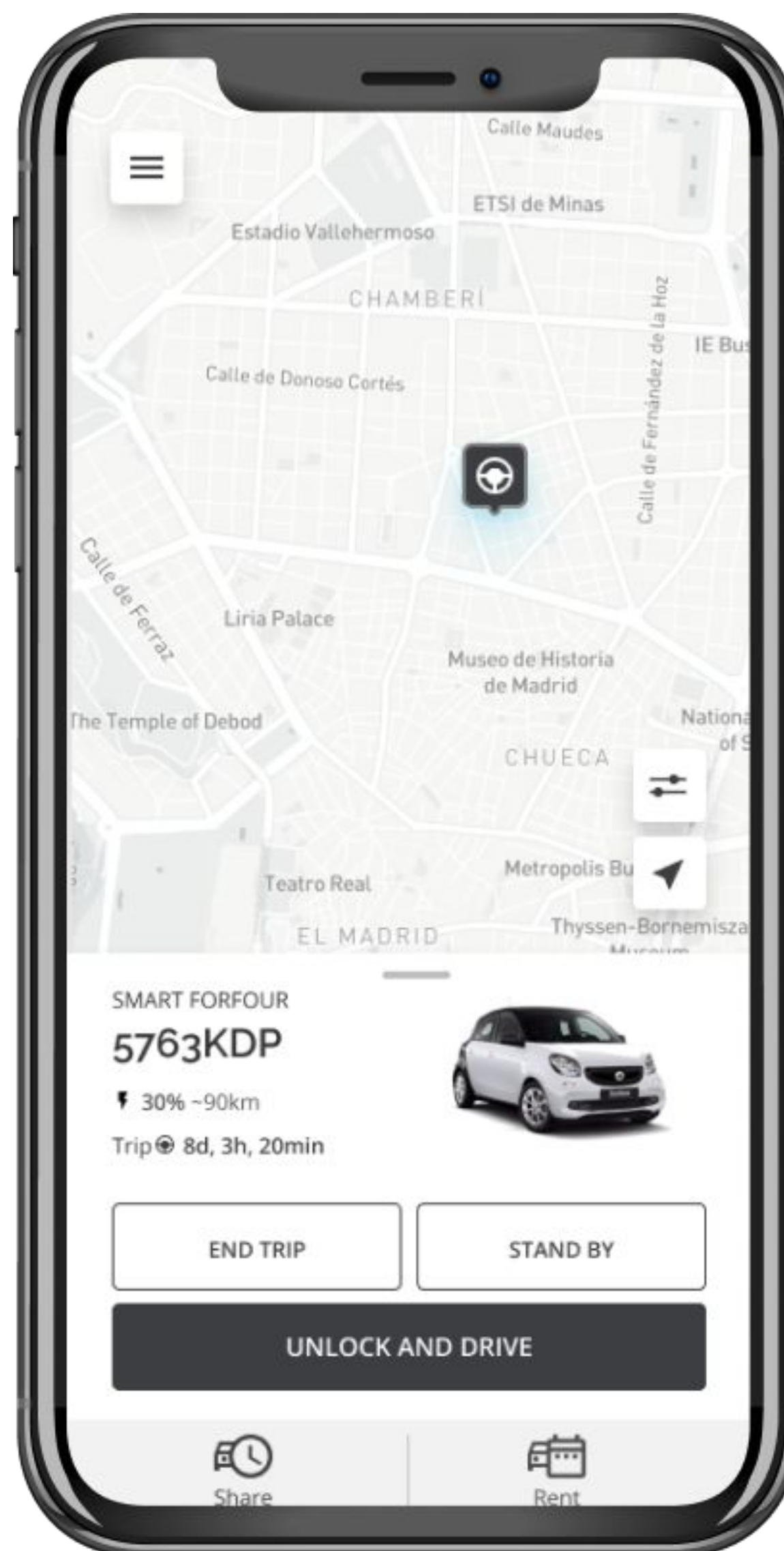
Connectivity solution

Mobile Access

Your customers will be able to access the connected vehicles that you make available through their mobile phone.

They can access the vehicles even if they are in garages or areas without coverage thanks to Bluetooth connection.

Similarly, the administrator may, if necessary, allow the opening / closing of the vehicle remotely by SMS.



RFID Access

Once the vehicles have the devices connected; They can be accessed via NFC cards that, which, can be customized with your logo.

This option is usually preferred for elderly clients or to offer car rental services to hotels and / or companies.

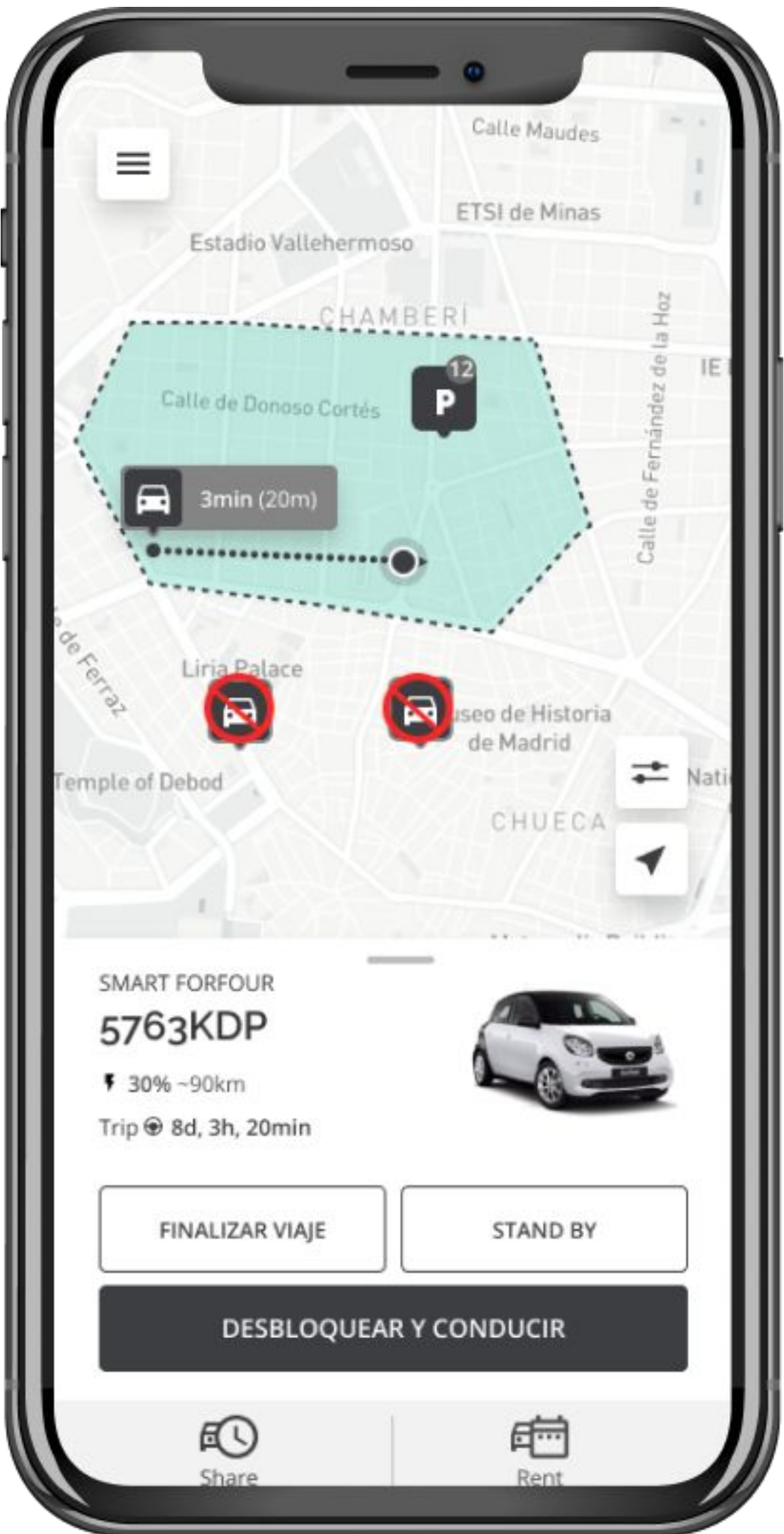
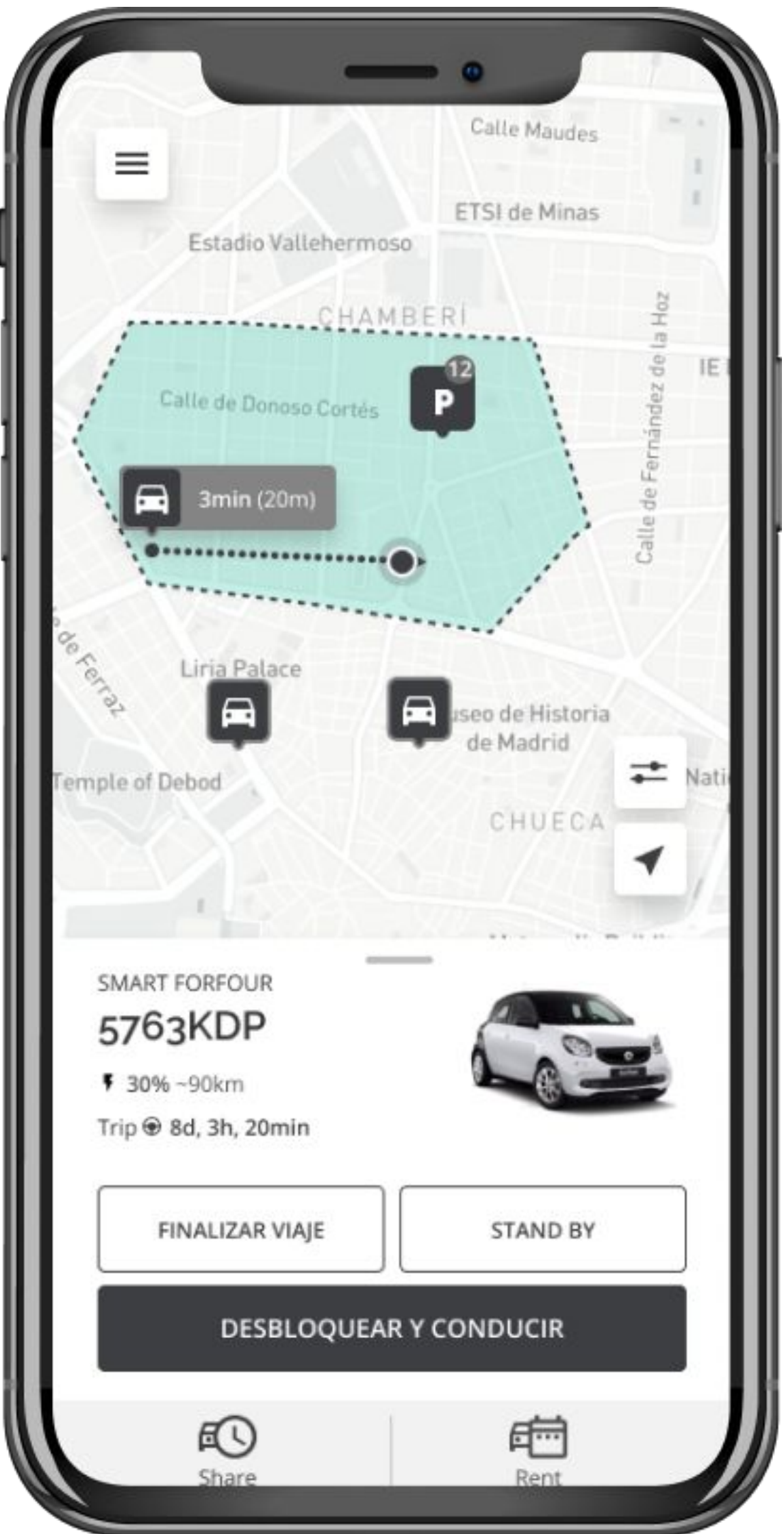




Geofences

Connectivity solution

You can create multi geofences.
Your clients will be able to pick up and drop off the vehicles inside your defined geofences.





New Business Models

Connectivity solution

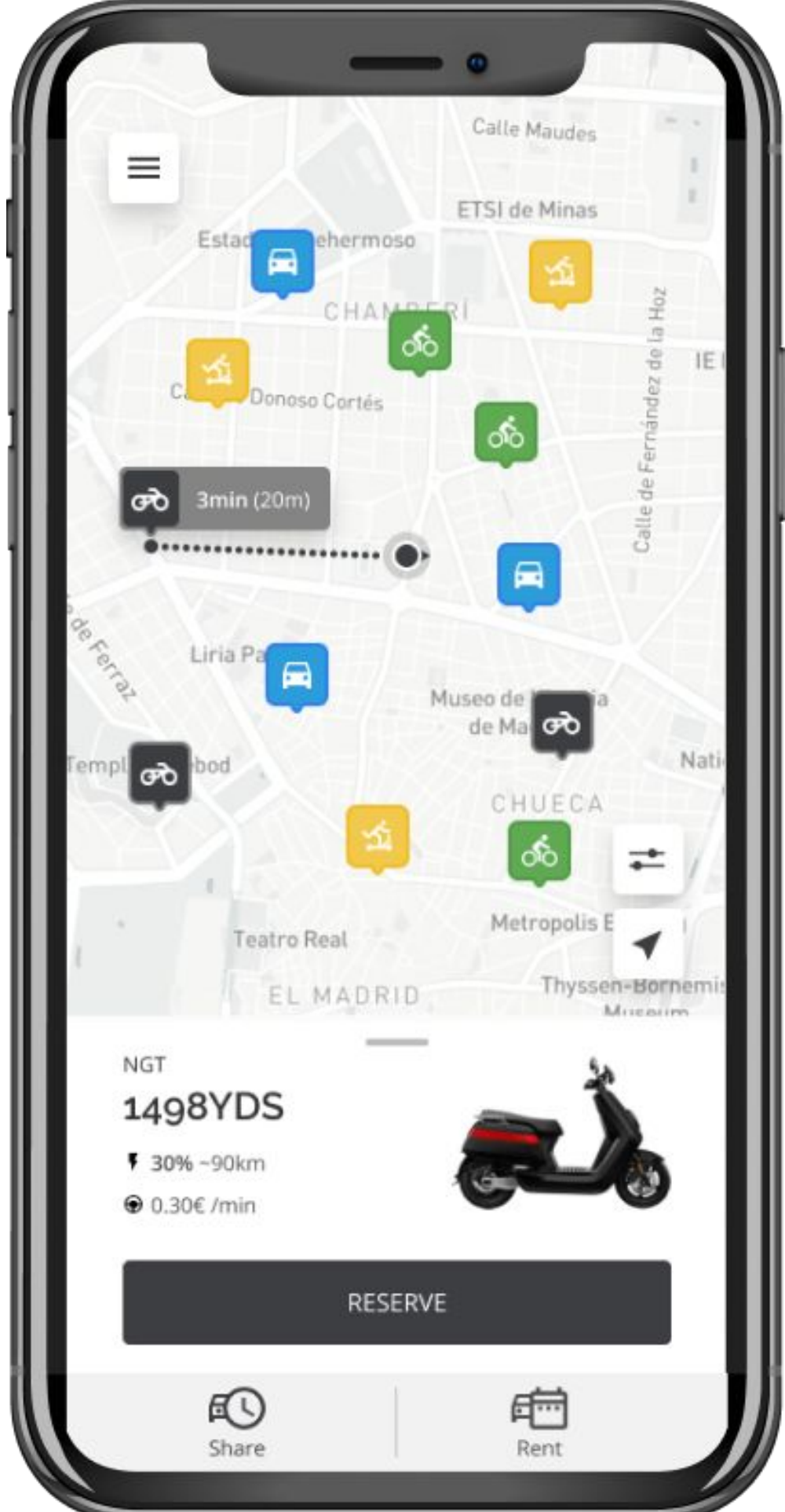


Multimodel Platform:

Base2Base / Free floating

Multiple Vehicles:

Cars, motorcycles, bikes and scooters



The image features a central horizontal road with a single white car driving on it. The background is a blue-toned aerial photograph of a herd of animals, possibly sheep or goats, grazing in a field. The text '03. Car rental for employees personal use (App).' is overlaid in white, serif font across the middle of the image.

03. Car rental for employees personal use (App).



Booking App

Available on iOS & Android.

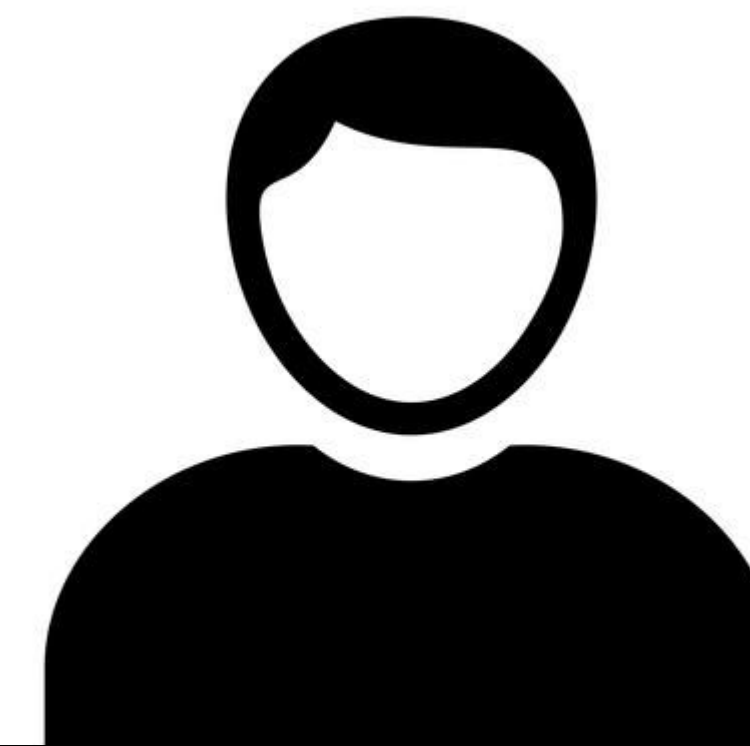
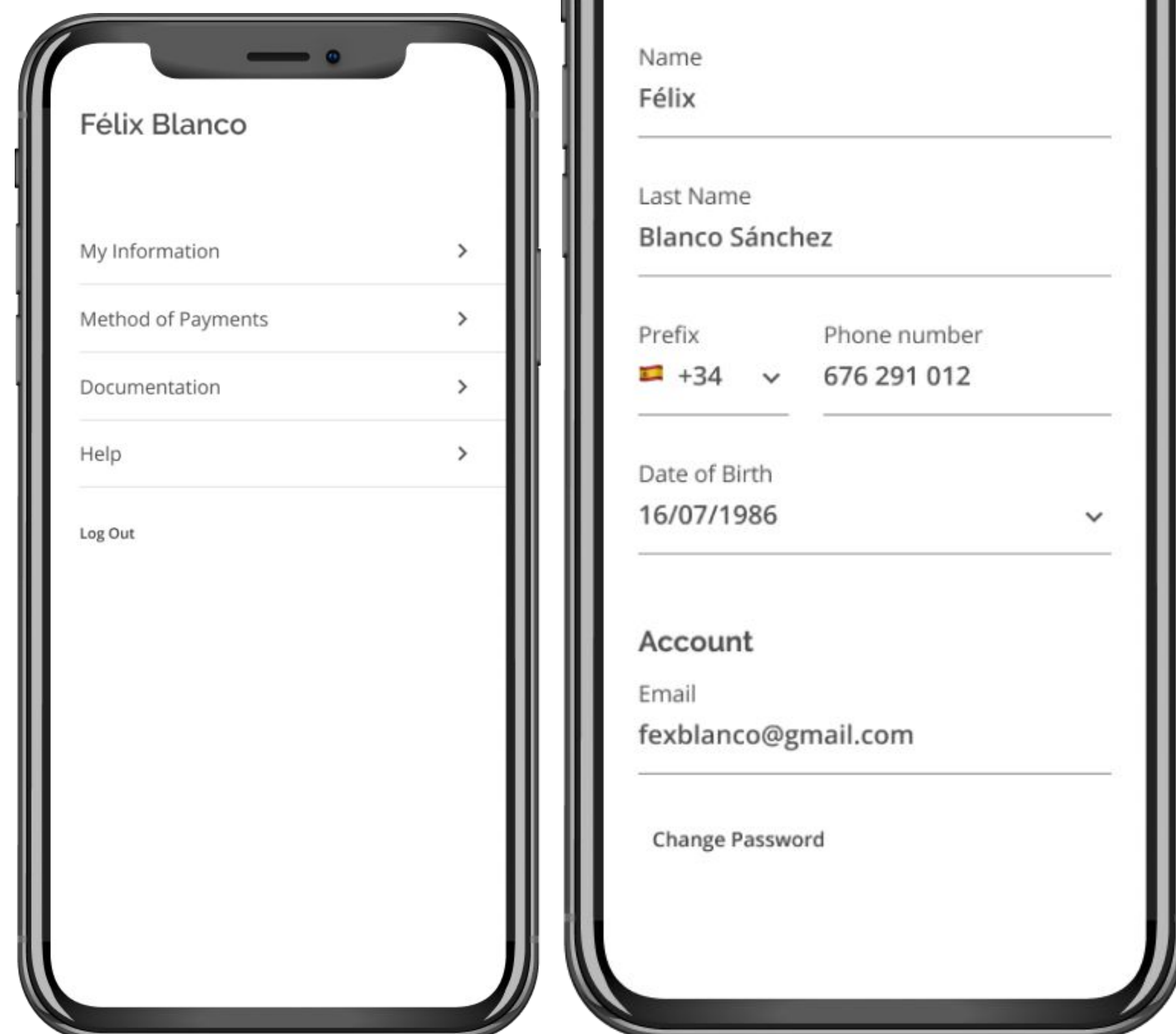
In addition to the functionalities available for fleet sharing, when the fleet is open to the general public for rental, the user experience changes and other necessary modules are included, such as the automatic validation of documents or online payment systems.





Solutions

Users



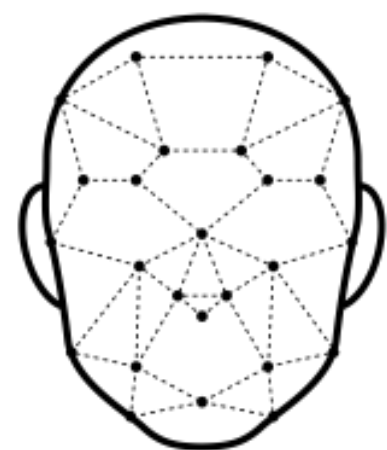
Each client will have a profile with their personal and contact information, including their documentation and payment method data.

The client can review & update their profile at any time. The administrator can validate the data, enabling the user to make reservations.

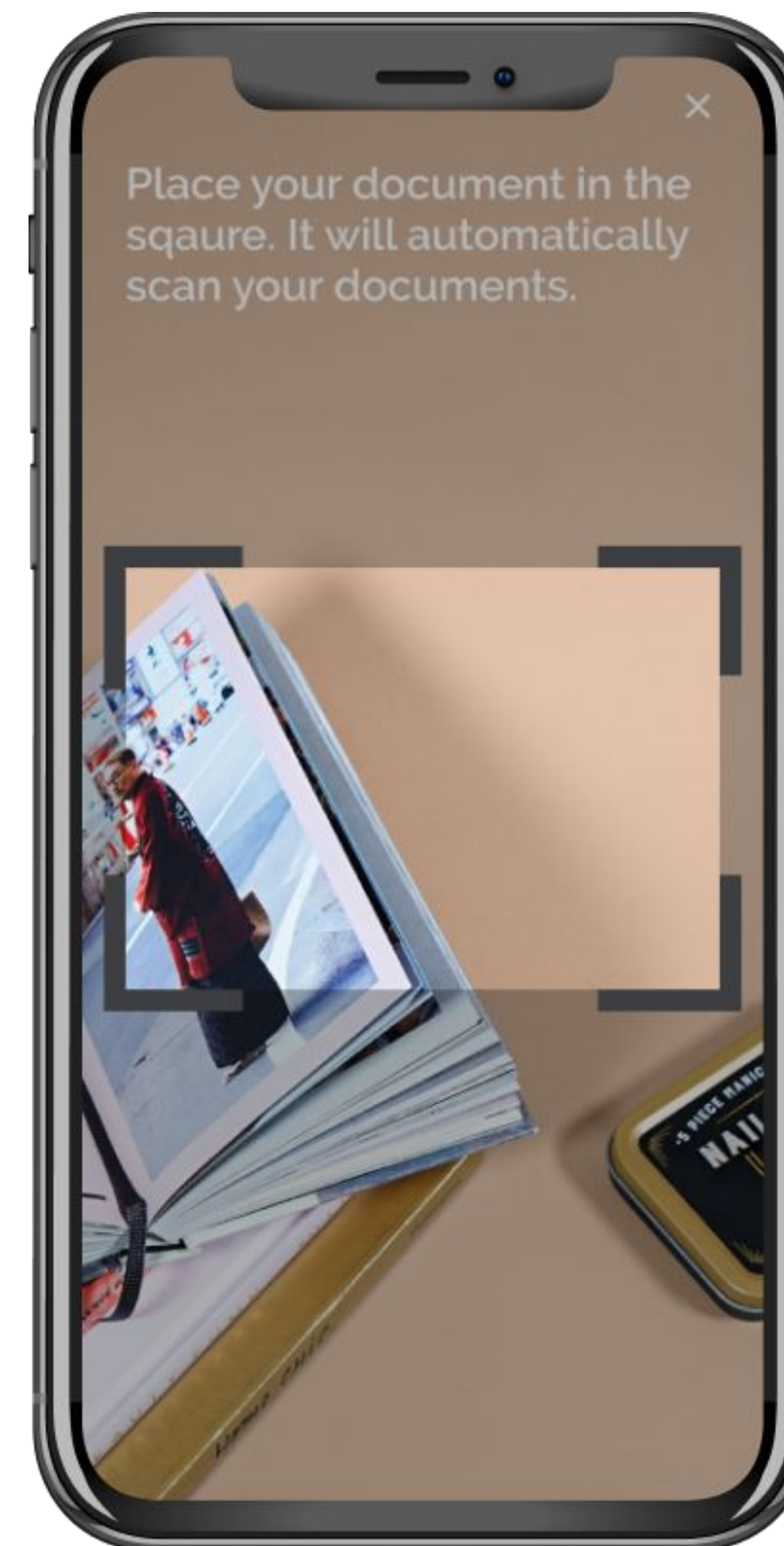
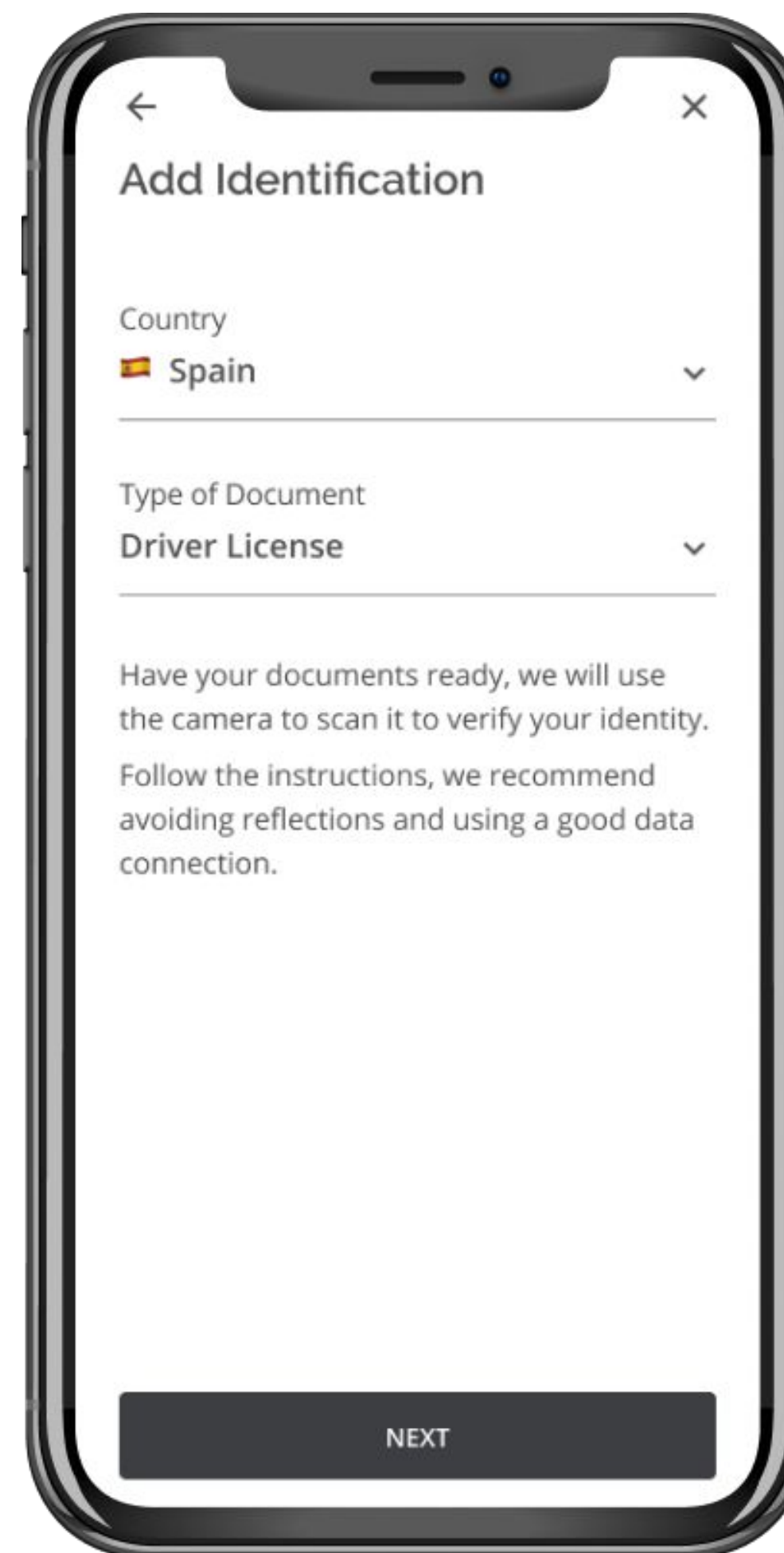


Solutions

OnBoarding



The validation of the new profiles can be done automatically via biometric validation through the Video ID of the App.



Customers can also complete the registration process by uploading their documentation (ID, driving license etc.) in real time, which is then forwarded to your backoffice for validation.



Solutions

Payments

Customers can make the payments on the App.

The App will allow the customer to keep multiple payment methods on file. At the time of the reservation, they will be asked to choose their preferred payment method.

A mobile app screen titled "New Method of Payment" with a close button (X) in the top right. It contains three input fields: "Card Number" with the value "4351 1202 1899 0912", "First and Last Name", and "Expiration Date" with a dropdown arrow. A dark button at the bottom is labeled "AÑADIR DIRECCIÓN".

A mobile app screen titled "Methods of Payment" with a back arrow and a close button (X) in the top left. It shows a list of payment methods under the heading "Principal". Each entry includes a Visa logo, the card number "3639", and the address "Calle Martín de Vargas, 40, Madrid..". Below the list is a button labeled "Add Another Payment Method".

A mobile app screen titled "Address" with a back arrow and a close button (X) in the top left. It contains several input fields: "CIF / NIF", "Name", "Last Name", "Prefix" with a dropdown arrow, and "Telephone Number". Below these are two "Address" input fields, each containing the text "Portal, escalera, piso...". A dark button at the bottom is labeled "SAVE".

An aerial photograph of a winding river with a car on a bridge. The river flows through a landscape with varying shades of blue and green, suggesting different vegetation or water depths. A single car is visible on a bridge that spans across the river. The overall scene is captured from a high angle, providing a clear view of the river's path and the bridge's position.

04. Success stories.



Success Stories

Adaptable solution for any fleet size.



**Fleet of 20K cars
(Globally)**

2019

Pilot project: technical challenge

2020

eccocar selected as strategic supplier
Scaling up the solution to 6 countries
and controlling also electric chargers



**Fleet of 2K cars
(Spain)**

2019

Pilot project: 30% of fleet
reduction

2020

Scaling up the service to all the
fleet



**Fleet of 20 cars
(Germany)**

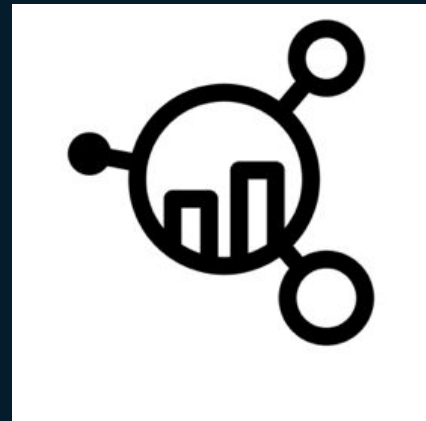
2019

Pilot project: savings from traffic
fines is paying eccocar service

2020

Re-sellers for other nursing services
in Germany

Benefits



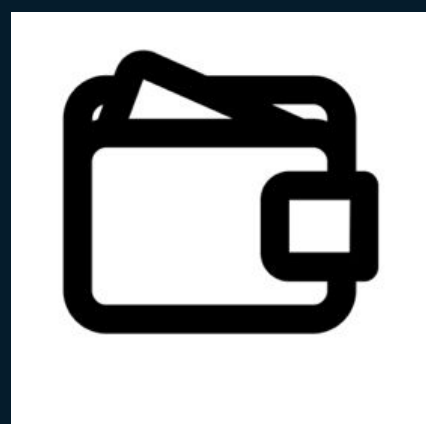
The company will have a real-time tracking system of the vehicles and the employees who are using them

Improving the penalty fees and the taxation of the company cars.



When vehicles are not assigned to employees, more employees can have access to more vehicles, not needing to increase the fleet size.

Employees could make reservations in a flexible way, adapted to their specific needs.



All the information in a single platform

In case of an accident, the fleet manager would know the employee and the vehicle, allowing faster and more agile decision making processes.

Results

30% of fleet reduction.

60% cost reduction on management, fuel consumption, and other mobility solutions.

Fleet available **24/7**

Environmental impact in a 1000 vehicle fleet.

Avoiding manufacturing 30% of the vehicles.

6.4K Tn CO2 avoided
€ 1.2M social cost

Reduciendo el consumo de combustible en un 10%

800 Tn CO2 avoided
€ 150K/year social cost



ECCOCAR

Accelerating the world's transition
towards sustainable mobility